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# **Select 2008 Business Openings and Announcements**

Company Name	Employees	Sq. Ft.	Address
A E C L (Atomic Energy of Canada Ltd.)		50,000	2699 Speakman Dr
Abraxis BioScience	9	9,200	500-30 Eglinton Ave W
Advanced Servo Technologies		30,000	5630 Timberlea Blvd
American Eagle Outfitters	70	294,004	450 Courtneypark Dr W
Amorfix Life Sciences	25	18,500	1-2-3403 American Dr
Armstrong International Movers	120	100,000	630 Secretariat Crt
B D Biosciences		70,000	2100 Derry Rd W
B M O	1,000+	200,000	2465 Argentia Rd
Bamford Produce	60	50,000	A-2501 Stanfield Rd
Bellville Rodair International		140,000	350 Pendant Dr
Church & Dwight	60	140,000	635 Secretariat Crt Bldg B
Creation Technologies		50,043	6820 Creditview Rd
Cyclone Manufacturing		89,825	6811 Century Ave
Exel Canada	60	17,800	90 Matheson Blvd W
Fisher & Paykel		25,000	4180 Sladeview, Unit 4
Fronius		20,000	2875 Argentia Rd
Green Imaging	50	25,000	17-3330 Ridgeway Dr
Hewlett-Packard		412,413	300 Courtneypark Dr W
Higgins & Burke	50	30,000	2470 Stanfield Rd
Husqvarna		187,330	850 Matheson Blvd W
Iris Power	80	29,000	3110 American Dr
Japan Food Canada	40	65,620	1025 Kamato Rd
Nortel		46,600	1830 Matheson Blvd E
Provincial Partitions	35	30,000	6660 Campobello Rd
Research In Motion	1,000+	180,915	4701 Tahoe Blvd Bldg 1
Research In Motion	1,000+	151,227	4715 Tahoe Blvd Bldg 1B
Rock-Tenn Alliance (Alliance Packaging)		78,000	6650 Pacific Crcl
Ryan ULC	100	25,000	6775 Financial Dr
Wal-Mart		451,109	7295 West Credit Ave

## **Expansions**

Company Name	Sq. Ft.	Address
Maple Leaf Foods (Phase 2)	166,512	6897 Financial Dr
Rogers/The Shopping Channel	58,041	6885 Kennedy Rd
Trillium Health Centre	121,111	15 Bronte College Crt

# Building Permits Issued in 2008 for Speculative Building 50,000 Sq. Ft. Office Commercial

Tartaing 10 miles 200 and in 2000 for operations 2 miles and 30/000 340 for other commercial						
Builder/Developer/Applicant	Sq. Ft.	Planning District	Comments			
Office Office						
C F Century Inc.	229,559	Meadowvale Business Park	Lead tenant BMO taking 200,000 Sq. Ft.			
The Hospitals of Ontario Pension Plan (HOOPP)	240,850	Airport Corporate				
G W L Realty	129,559	Meadowvale Business Park				
Great West Life Assurance Co. Ltd.	110,797	Meadowvale Business Park	Lead tenant B D Biosciences taking 70,000 Sq. Ft.			
G B (Century) Inc.	103,778	Meadowvale Business Park				
G E Canada Real Estate Equity	102,024	Sheridan Park	Lead tenant AECL taking 50,000 Sq. Ft.			
2725312 Canada Inc.	73,466	Meadowvale Business Park				
Great West Life Assurance	60,280	Gateway				
Industrial						
3022-3032 Winston Churchill (GP) Ltd.	106,792	Western Business Park				
Erin Mills Development Corp.	86,319	Western Business Park				
Mason Investments Ltd.	75,727	Northeast				
Erin Mills Development Corp.	65,425	Western Business Park				

## Hotels

Hotel	Rooms	Address
Fairfield Inn By Marriott	79 Rooms/5 Storeys	35 Courtneypark Dr W
Hilton Garden Inn	152 Rooms/9 Storeys	1850 Matheson Blvd W
Hilton Garden Inn	224 Rooms/15 Storeys	3311 Caroga Dr
Radisson Hotel	100 Rooms/6 Storeys	175 Derry Rd E

# Life Sciences Sector Research Study and Directory Launch

This year, EDO launched a new, in-depth study entitled, Mississauga: A Leading Life Sciences Cluster, Study and Directory," and Focus brochure. Both update the findings of previous studies and brochures and provide a more detailed directory of the many companies that are actively supporting the growth of this sector in Mississauga.

As one of the key knowledge sectors in Mississauga, the life sciences sector is of great significance as the City of Mississauga is home to the third largest life sciences cluster in Canada with

more than 375 companies employing approximately 25,000 people. While this cluster has globally undergone a period of consolidation, Mississauga continues to increase its level of employment, adding more than 5,000 employees to the sector for the period 2003-2007.

This study and brochure help to communicate this positive business message to our current and potential employers regarding the exceptional talent, innovative companies and the convergence of the many supports required that are propelling this leading economic cluster forward.

# The 2009 Mississauga **Business Directory**

Now available...

One of the very best values in marketing tools - the 2009 Mississauga Business Directory is now available for purchase through the Mississauga eStore.

To order, visit: www.mississauga.ca/shop

# **SUBSCRIBE ONLINE to eBusinessNews**



www.mississauga.ca/business

# **Economic Development Office Services and Resources**

EDO provides information and services to help businesses grow and prosper in Mississauga. From site sectors, real estate professionals to direct client contacts, EDO helps facilitate business development and expedite the site selection process.

For businesses just starting out, expanding, consolidating or relocating, EDO has all the right connections to help with:

- Site location assistance
- Information and statistics
- Industry and business networks
- Business and community contacts
- Government approval assistance
- Key sector profiles



Economic Development Office - City of Mississauga 300 City Centre Drive, 3rd floor Mississauga, Ontario, Canada, L5B 3C1 tel.: 905-896-5016 or 1-800-456-2181 fax: 905-896-5931 www.mississauga.ca/business



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Mississauga Economic Development Office | 2008 Program Review

# **Keeping Mississauga Top of Mind to Leading Businesses**

It's been another year of new projects, new initiatives and new business for the City of Mississauga's Economic Development Office (EDO). It is sometimes difficult to pinpoint just a few of the projects that keep us busy promoting our fine city to the world and keeping in close contact with the businesses that already call Mississauga home.

This 2008 EDO Program Review aims to highlight just some of the strategic initiatives and events of the past year. Our objectives are to increase the profile of Mississauga as a national and international business centre, develop a strong, knowledge-based sector and support business growth, retention and small business development.

On the international front, EDO joined with the Greater Toronto Marketing Alliance which took the Mayor and manager of EDO in front of business leaders in Japan, South Korea and Taiwan. Our objective with the investment mission was to present Mississauga as a preferred investment location for business.

National initiatives include participation at the fourth annual Research to Revenue Summit. At this event, EDO launched an in depth study/directory and brochure about the Life Sciences

sector. The inter-active event included a well-received presentation with five CEOs of leading firms providing video testimonials about the benefits of locating their firms in Mississauga. EDO further promoted Mississauga to the Life Sciences sector with our participation at Bio International, the largest annual biotechnology conference and exposition in the world.

On the local front, EDO assisted with the third annual Meet City Hall Day for local business owners organized with our partners at the Mississauga Board of Trade as well as meetings with numerous businesses with the Mayor and councillors as part of the corporate calling program.

As for the future, EDO continues to seek out new opportunities for our city and our strong, vibrant business community with a focus on four key clusters: life sciences, information, communications and technology (ICT), finance, insurance and real estate (FIRE) and automotive/aerospace industries. Our continued mandate is to facilitate a diversified, innovative and prosperous economy in Mississauga.

# **Selected Events**

## **GTMA Financial Services Forum**

March 4 - 5

Mayor McCallion and the EDO Director joined a team of business leaders and representatives from the Greater Toronto Marketing Alliance (GTMA) to promote its financial service capabilities and the concept of working in partnership with the financial services sector in New York City.

#### **Business Mission to Asia**

March 28 - April 10

The Manager of EDO, Susan Amring accompanied Mayor Hazel McCallion as she led the Greater Toronto Marketing Alliance's (GTMA) Business Mission to Taiwan, South Korea and Japan. The mission's objective was to promote the Greater Toronto Area (GTA) as a preferred location to invest and secure new investment by Asian companies and institutions and to attract



Mayor Hazel McCallion, Susan Amring, Manager EDO and members of the GTMA delegation in Tokyo

talent to the GTA, particularly in the area of advanced manufacturing and knowledge-based sectors.

The delegation had the opportunity to receive in-depth briefings from the Canadian Embassies and Trade Offices, attend company tours and GTA awareness building seminars.



Victor Oh, Mississauga Chinese Business Association with D'Arcy Rahkola, EDO

## **Meet City Hall**

## May 2

Once again, the EDO collaborated with the Mississauga Board of Trade for the 3rd annual Meet City Hall event. The Mayor and City Manager made presentations to more than 60 registered businesses who also had the opportunity to visit Pat Mullin and Councillor the displays of 15 divisions of the City who also participated.

# **Canada Council for Advancement in Education** (CCAE)

#### June 8

At the invitation of University of Toronto Mississauga, the Director of EDO was a featured speaker at the CCAE's annual conference to present the successful partnership between the City of Mississauga and U of T Mississauga.

# **Research Innovation Commercialization Centre** (R.I.C. Centre) Launch

#### June 10

Mayor McCallion and EDO staff attended the offical launch of the R.I.C. Centre, formerly known as the Western Greater Toronto Area Commercialization Centre. The R.I.C. Centre is a partnership of the University of Toronto Mississauga, Ministry



Mayor Hazel McCallion and R.I.C. Centre partners at the centre's launch

of Research and Innovation, Mississauga Board of Trade (MBOT) and the City of Mississauga among others. Located at the MBOT office, the R.I.C. Centre was designed to assist

businesses in the commercialization of research initiatives

and gain access to the Ontario commercialization network.

## Mississauga Technology Awards

#### June 16

Mississauga Business Enterprise 🕝 Centre (MBEC) along with EDO, sponsored the first Mississauga Technology Awards held at the Living Arts Centre. The Manager of MBEC was a key organizer of the event that was attended by 240 business people along with Mayor McCallion, Councillor Ellen McGregor, Fielding Chemical Sue McFadden.



Technologies Inc. accepts the small business award from the Hon. Harinder Takhar, Minister of Small Business and Entrepreneurship.

Two awards for 'Best in

Technology' were presented, with the Small Business Category awarded to Fielding Chemical Technologies, and Big Business Category to St. Lawrence Cement. Two Mississauga residents also received scholarships to Sheridan College for entrance into their technology programs.

## **BIO International**

#### June 16 - 19

Mayor McCallion and the Manager of Economic Development attended BIO International in San Diego to promote the Life Sciences cluster in Mississauga. Mississauga was an active partner in the Ontario and Canadian pavilions. With over 22,000 delegates, BIO International John Wilkinson, Minister of is the largest biotech conference in the world.



Mayor Hazel McCallion and Research and Innovation

## **SIOR Annual Fall Seminar**

#### September 24

Society of Industrial and Office Realtors (SIOR), a leading professional commercial and industrial real estate association, held its annual fall seminar. Mississauga's EDO was a sponsor of this event. In addition, an EDO trade show booth showcased the business attributes and opportunities in Mississauga.

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# Mississauga Economic Development | 2008 Program Review

## **BizPal Launch**

#### October 1



Through the Mississauga Business Enterprise Centre (MBEC), the City of Mississauga joined in partnership with ServiceOntario, the Region of Peel, and Industry Canada to launch BizPal, a new online business service. BizPaL is a cooperative effort aimed at providing entrepreneurs with a one-stop internet resource for all of their permit and licensing needs. Business owners are able to search based on business activity and receive information on permit and licensing requirements, where to obtain documents, associated costs, as well as expected waiting times. The launch was attended by BizPaL partners and over

#### BIO Contact 2008

#### **October 1 - 3**

EDO staff participated in BIO Contact, a biopharmaceutical partnership symposium that gathers over 1,200 participants. Presentations by more than 150 biopharmaceutical companies from Canada, the United States, Asia and Europe were given on sector activities including, diagnostics, therapeutics and services of the life sciences industry.

# **Partners in Project Green**

120 current and potential entrepreneurs.

## October 9

Partners in Project Green

The Toronto and Region Conservation Authority,

Greater Toronto Airport Authority, Region of Peel, City of Toronto, Brampton and Mississauga helped launch the Partners in Project Green initiative at the Toronto Pearson's Infield Terminal.

Partners in Project Green is a growing community of businesses working together to 'green' their bottom line by creating an internationally-recognized 'eco-business zone' around the Toronto Pearson business district. Through new forms of business-to-business collaboration, Partners in Project Green delivers programming that helps businesses reduce energy and resource costs, uncover new business opportunities, and address everyday operational challenges in a green and cost-effective manner.



ach with 2008 MBEC Best Business Award

# Mississauga Business **Enterprise Centre (MBEC) Recognition Event**

#### November 26

MBEC held a recognition event at Braeben Golf Course to acknowledge the great work and commitment of its clients, partners, members and volunteers.

Scott Kendall of The Technology Coach was awarded the 2008 MBEC Best Business Award for his continued contributions to MBEC as well as the expansion of his business. Guest speakers included Ted Northcott, regional advisor from the Ministry of Small Business and Entrepreneurship and Meagan Richardson, MBEC's Summer Company student who shared personal experiences on running a business.

# The Biotechnology Initiative (TBI)

#### December 3

The EDO showcased the business attributes of the City of Mississauga and profiled the study entitled, "Mississauga: A Leading Life Sciences Cluster, Study and Directory," and Focus brochure at the fourth annual TBI Research to Revenue Summit, held at the Living Arts Centre. Key Biotechnology firms and business leaders shared their insight and knowledge about the continual growth in the life sciences sector. Mississauga's EDO staff attended many seminars and discussion groups as well as assisted with the sponsorship



the FDO booth

#### **MBEC 2008 YOUTH PROGRAMS**

In 2008, MBEC hosted a number of youth programs including Summer Company, Canadian Youth Business Foundation and Business Plan Challenge.

Five students participated in the 2008 Summer Company program, all launching successful summer businesses with the assistance of two disbursements of \$1,500 (\$3,000 grant) offered by the Ministry of Small Business and Consumer Services. Most participants either met or exceeded their revenue expectations.

There were six successful Canadian Youth Business Foundation (CYBF) applicants, each receiving a \$15,000 low interest loan to begin their new venture and also received access to a long term mentor matched to their required business needs.

2008 Business Plan Challenge winners included a group of four ambitious students who are looking to open an organic vending machine operation. One student in this group has now registered for Summer Company and is looking to bring this business to fruition in 2009.

# **HOW TO START A BUSINESS CD**

The How to Start a **Business CD contains** more than 65 direct website links, easy to use interactive business planners and worksheets and all the information necessary to start a business in Ontario.



# You will find useful information on:

- Preparing your business plan
- Business licensing requirements
- Zoning requirements
- Vendor's Permits (PST) & Business Numbers
- Funding opportunities & government information
- Taxes

www.mississauga.ca/shop

# **Corporate Calling Program**

This program involves representatives from EDO visiting local firms. The meetings are focused on information sharing and issue identification and sometimes include the Mayor and Ward Councillors.

ABS Amorfix **Applied Precision** Ashland Canada Atantic Tube & Steel Braebender Technologies **Business Interiors** Canon Cedera Software CertainTeed Canada Deacro Industries Inc.

Greenbelting Industries Hoffman-LaRoche Limited Johnson Controls Ontario Centres of Excellence Polaris Software Pride Pak Polaris Software Ranbaxy Resolve Shaw/Star Choice Satellites Trumpf Canada Inc

# **EDO Staff Updates**

#### Researcher

Myles Buck joined EDO as a Researcher.

#### **Business Information Officer**

John Fisher accepted the permanent position of Business Information Officer in MBEC.

#### **Administrative Coordinator**

Natalie Raposo joined MBEC as Administrative Coordinator.

#### **Promotions Coordinator**

Samirah Sartaj joined EDO as Promotions Coordinator on contract under the Career Edge program.

## **Biotechnology Intern**

Shantanu Mittal, a 4th year Biotechnology intern from University of Toronto Mississauga began working with EDO one day a week.