

Background

- A CIP is a *Planning Act* tool which allows the city to:
 - Offer financial incentives to stimulate construction of affordable housing that may not otherwise occur
 - Acquire and dispose of land for housing purposes
- Priority action identified in both Making Room for the Middle (2017) and Growing Mississauga (2023)
- Council directed staff to prepare a housing CIP
 - City-wide Community Improvement Project Area established (2019)





How is affordability determined?

Housing that costs no more than 30% of income

VS.

Average Market Rent (AMR)

- Source of AMR is CMHC Annual Rental Market
 Survey entire primary rental universe
- AMR is a lower value compared to newly built market units due to older units & rent control



The Issue: Most Households cannot afford Newly-built Rental Units

			Monthly Rent for Newly-Built Unit			
				1 Bedroom	2 Bedroom	3 Bedroom
				\$2,400	\$2,900	\$3,500
		Renter	Affordable	Can household afford a		
		Income	Rent*	newly-built unit? ↓		
Low-income households	Decile 1	\$26k	\$660	No	No	No
	Decile 2	\$40k	\$1,000	No	No	No
	Decile 3	\$54k	\$1,350	No	No	No
Moderate- income households	Decile 4	\$67k	\$1,680	No	No	No
	Decile 5	\$81k	\$2,020	No	No	No
	Decile 6	\$96k	\$2,390	No	No	No
High-income households	Decile 7	\$114k	\$2,850	Yes	No	No
	Decile 8	\$135k	\$3,370	Yes	Yes	No
	Decile 9	\$173k	\$4,320	Yes	Yes	Yes
	Decile 10	+\$173k	+\$4,320	Yes	Yes	Yes

^{*}Affordable rent in this case is rent that does not exceed 30% of household income



The Financial Gap

- If units are priced at 100% AMR or up to 125% AMR, they are affordable for moderate-income households
- For a builder to offer a unit that is affordable for these households, the financial gap is \$120k to \$220k per unit



Proposed Approach: Addressing the Gap

1. Multi-Residential Rental Incentive Program

- a) Incentives for Affordable units
- b) Incentives for Below-market units

2. Gentle Density Rental Incentive Program (max 4 units on a lot)

3. Enabling programs

- a) Land acquisition and disposition
- b) Tax relief







Multi-Residential Incentives

Overview

- Encourage the provision of affordable and below-market units in new higher density rental projects
- Align program with other government policies / programs (stacking)
- Eligibility
 - Minimum 5 affordable and/or below-market units in a rental project
 - Must stay affordable for 25 years





Multi-Residential Incentives continued

a) Affordable Units (rents at or below 100% AMR)

- Eligible for DC, CBC & Parkland CIL statutory exemptions
- CIP incentives would include:
 - o Capital Grant of up to \$100,000 per affordable unit
 - Grant-in-lieu of Building Permit fees for affordable units
 - Non-profits: Planning application fee relief
- Region's PARIP grant program and federal loans and grants can help cover remaining gap

Multi-Residential Incentives continued

b) Below-Market Units (rents at or below 125% AMR)

- Not eligible for statutory exemptions
- CIP incentives would include:
 - Grant-in-lieu of <u>City</u> DCs, CBCs, and Parkland CIL for below-market units
 - Capital Grant of up to \$30,000 per below-market unit
 - o Grant-in-lieu of Building Permit fees for below-market units



Gentle Density Incentives (max 4 units)

CIP Incentives would include:

- Grant-in-lieu of City DCs and Parkland CIL for 4th unit (must be rental)
 - o 2nd and 3rd unit already statutorily exempt
- Grant-in-lieu of Building Permit fees for units 2,3,4
- Municipally-supported Conversions: Provide grant where small non-residential to residential conversions currently pay large parkland fees







Impact & Operations

- Proposing \$33M to be allocated to CIP, which includes Housing Accelerator and Housing Reserve funds
 - CIP lasts 3 years or until funding is exhausted
 - Report back to Council midway on success of Plan
- Anticipate 300 to 500 new units incentivized over three years





Next Steps

- Receive and incorporate feedback, bring final plan back for approval
- Call for applications later in 2024
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